

# **ROBERT NORMAN**

SHARECHARTING.COM.AU

**AN INTRODUCTION TO SHARE TRADING AND TECHNICAL ANALYSIS**

**MODULE 1**

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## MODULE 1

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## INTRODUCTION

Anyone expecting to be served up a trading technique in this first module of my course will be sadly disappointed. This module is all about what you need to do before embarking on actual trading, and in some ways it is more (important than the technical how to do it information coming later.

The information that follows is absolutely critical to your success (or not) as a trader. You need a trading plan and you need to stick religiously to that plan. You need to understand that without a high level of discipline in respect of your trading plan you will lose money. You also need to explore your limitations – can you sell a losing trade, can you ignore a tip, can you resist punting a share that is rising exponentially (fear of missing out), do you have the patience to methodically analyse a chart etc ? Sounds easy on paper but I can tell you the market will test your limits. It's champagne and caviar one day and sackcloth and ashes the next. In time you learn to trust your judgement and analysis, but that process takes time and a few hard learned lessons.

This course comes with a limited free mentoring service and more very reasonably priced support is available from [sharecharting.com.au](http://sharecharting.com.au). I strongly recommend that you utilise that service as it may save you heartache and importantly – money.

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Like many people who dabble in the stock market I started by buying well known, blue chip stocks (banks, Telstra, BHP etc) but found more often than not I ended up buying high and selling low – which isn't a great investment strategy! I decided I had to get some education in the Dark Arts of trading but found it very difficult to identify an educator who didn't seem to be more interested in lining their pockets than providing a reliable trading course.

After two years full-time study I tried to put my newly acquired knowledge into practice, only to be disappointed to find my bank was doing better from my brokerage fees than I was from the market. I now know it was not the theory that was flawed, but the way I was using it. It has taken several years of daily trading and analysing thousands of charts to get to a point I regard myself as a competent technical analyst whose predictions are more often right than wrong.

So why publish this material? I have regularly seen those new to trading on forums pleading for advice after having burnt their fingers through a lack of trading knowledge. Hopefully, the suggestions and information in these modules, if closely followed, will allow new, uninformed